

Job ID:	343DJ
Job Title:	Parts Sales Representative
Degree Requirements:	None
Years of Experience:	5
Type of Position:	Direct Hire
Location:	Northeast Atlanta
Salary Range:	Salary + Commission
Travel Required:	None

A well establish client is actively searching for Parts Sales Representative to assist customers by phone to facilitate parts sales based on customer needs. The position requires the representative to research parts, provide superior service to ensure customer satisfaction, and effectively communicate with customers to maximize parts sales and customer satisfaction.

MUST HAVE REQUIREMENTS for this position are:

- * Knowledge of heavy equipment / construction equipment
- * Five years of parts sales for heavy construction equipment industry (skid steer, bulldozer, excavators, tractors, and attachments)
- * Assist warehouse by periodically pulling, filling, stocking, and shipping inventory
- * Accurately enters data into database system for billing and inventory purposes
- * To place calls to existing customer to sell spare parts
- * Locate and purchase parts from outside vendors
- * Extremely organized with excellent written and oral communication skills

PLUSSES in this position are:

- * Associates Degree

Benefits:

- * 401K with 6% contribution
- * Company medical and life insurance
- * Vacation and additional time off for personal and sick days
- * Paid holidays

If you meet these requirements and wish to be considered for this position, send your résumé that **includes what your employers do to make their money** to us in a Word document at [Resumes AT PinnaclePlacementGroup.com](mailto:Resumes@PinnaclePlacementGroup.com) mentioning the **Job ID** and the **Job Title** in the subject line of your email.

In your email or cover letter, please provide us a short narrative detailing your experience and expertise as it applies to this position. Also, please provide us with your *MINIMUM* salary requirements.

KEY WORDS:

heavy equipment sales, parts counter sales, farm equipment sales, forestry equipment sales, Cat, Kubota, John Deer, Komatsu, Kobelco, New Holland, Case, Takeuchi, Bobcat, Volvo, Doosan, AGCO, Massey Ferguson, Fendt, Challenger, Yancey Brothers, skid steer, bulldozer, excavators, tractors, attachments